# Adopt a 360 View for On-Time Delivery of Large-Scale Utility Projects

Whether working in electrical, renewable energy, natural gas, solar PV, water or wind, Leankor's transformative work and project management solution streamlines the management of countless projects and stakeholder alignment. A cloud-based solution developed to address the specific needs of large, long running and complex utility projects, Leankor reduces risk and facilitates on-time project delivery by providing real-time insight into mission critical project interdependencies and individuals working on them throughout their lifecycle.

100% native to Salesforce, Leankor provides organizations the ability to easily extend the use of powerful Salesforce applications and enables complete visibility into all customer information from sale to delivery. This exceptional transparency results in the ability to recognize revenue faster for optimal cash flow. An all-inclusive solution, Leankor simplifies complex, multi-stage, utility projects and facilitates increased productivity, security and stability across the organization.

# **Feasibility Study**

- Document and house an extensive collection of environmental/financial site assessment information, project economics, load data, utility rates, costs to build and more in one easily accessible place
- Support project start-up, and future enforcement actions, with thorough regulatory planning and documentation
- Complete faster and easier feasibility studies and assessments using fully functional mobile capabilities
- Visualize, share and upload study data in real-time to help define project scope and aid strategic pre-construction planning
- Utilize robust analytical and reporting features to help meet timeline and budget expectations
- Minimize or eliminate costly delays in project schedules from accurate, consistently updated data

# Manufacturing

- Interconnect different workflows and project methodologies throughout the organization
- Identify problems using AI and advanced reporting, allowing the ability to mitigate or eliminate risks long before they happen
- Set-up projects to foster rapid scaling in demand-driven environments
- Update information across all users and projects in real-time
- Provide executive visibility for complete transparency into projects, resources, financials and priorities
- Adopt a digital solution that accelerates timelines and delivery

#### Construction

- Gain insight into razor-thin margins and budgets, changing requirements, rapidly multiplying vendors and progress throughout the lifecycle
- Assign resources based on the most current and correct availability for rapid scaling
- · Connect a multidisciplinary team of experts, stakeholders, contractors and field service workers
- Notify all stakeholders, teams and resources when information has been updated
- Enable comprehensive visibility for complete transparency and accountability across teams and team of teams
- Improve customer satisfaction by delivering on-time and within budget
- Collaborate from anywhere at anytime in real-time
- · Connect data and communication across all stages

# Accelerate Delivery by Transforming Complex, Large-Scale Utility Projects into Enhanced Workflows

## **Innovative Portfolio Management**

Achieve a full 360-view and complete transparency into all projects across portfolios. Leankor allows stakeholders to roll-up all projects into one master view for mission critical decision-making and strategy.

## **Insightful Financial and Cost Management**

Manage budgets, costs, cash flows and margins with ease. Leankor provides detailed and precise insight into all financials from order to delivery, allowing users to access and assess reliable financial information at any time.

#### Reliable Risk Surveillance

Identify any and all missing elements in data and plans. Leankor's real-time data visibility provides viable information to identify and analyze potential risks in projects.

### **Collaborative Work Management**

Link internal and external teams for full transparency into project strategy and plans. Leankor allows all users to hold virtual discussions, brainstorm and solve challenges.

### **Accurate Resource Management**

Ensure resources are not over or under capacity. Leankor's dynamic resource management capabilities give transparency, clarity and visibility into planning projects and supporting interconnected resources.

### **Adaptable Project Methodologies**

Interconnect work methodologies for seamless workflows. Leankor adapts and translates work styles and project methodologies for enhanced efficiency.

## **Detailed Document Management**

Sync and share all files and records in one place. With Leankor, organizations can eliminate use of disconnected spreadsheets, mitigating the risks of working with incorrect data.

## Intuitive and Visual User Interface

Utilize one of the most visual interfaces in work and project management. Leankor is designed for users of all technical capabilities but has been developed to handle the most advanced projects.

## **Seamless Remote Working**

Benefit from the ability to work no matter where teams are located. Leankor uses Salesforce Mobile to empower the modern, remote workforce to manage their own work.

#### **Dynamic Personalized Dashboards**

Access a personalized dashboard. Leankor's "My Work" provides users a simple and effective way of managing work in their queue.

#### **Optimized Reporting and Analytics**

Enhance project visibility to drive unmatched results. Leankor help users understand the value of their data through robust reporting and dashboards.



Transform your utility operations with Leankor. www.leankor.com

Leankor is a highly visual work and project management solution built on the Salesforce Cloud. Designed for the enterprise customer, Leankor helps companies execute complex projects at scale. A transformative solution, it links different styles of methodologies and processes, empowering people to work more effectively. Leankor enables teams to organize, manage, collaborate, and deliver better projects, helps decision-makers measure effectiveness and allows companies to deliver quicker revenue cycles. Leveraging the power of Salesforce, it brings together customer, project, and resource data extending the Customer 360 vision. Leankor is used by many of the world's leading brands with focused solutions for industrial enterprises in Manufacturing, Construction, Solar, Energy and B2B Telecom with additional emphasis on R&D, quality management, product launches and manufacturing for Biotech, Medtech and Pharma.

